#### **FOREIGN TRADE**

Istanbul Gelisim University
Istanbul Gelisim Vocational School

Our program will enable you to develop yourself in the field of international trade, helping you acquire skills that facilitate establishing commercial connections with both advanced and developing economies around the world.

Lect. Burcu Demir Head of Foreign Trade Program







### The Aim of the Program

The aim of the Foreign Trade Program is to equip students with academic knowledge encompassing legal, economic, political, and social theories, as well as professional skills, foreign language proficiency, and proficiency in automation programs in the professional field.



Since its establishment, our program has been providing education with the understanding of preparing students with qualifications that meet the needs of the industry.



## Future of the Program

The aim is to train professionals who are familiar with and capable of handling documents used in foreign trade transactions, proficient in payment systems and exchange obligations in foreign trade, knowledgeable about the rights and responsibilities of parties involved in foreign trade both legally and commercially, capable of following and implementing customs procedures, wellversed in incentives legislation in foreign trade and able to monitor and interpret legislative changes, capable of applying financing, accounting, and taxation processes in foreign trade transactions, knowledgeable about the basic operations of international transportation and logistics sectors and capable of conducting operations, familiar with written and verbal communication rules and possessing effective communication skills.



Istanbul Gelişim University, Istanbul Gelişim Vocational School, Foreign Trade Program has a standard duration of two academic years for completion, with a minimum total credit requirement of 120 ECTS credits depending on the student workload.

In the first two semesters, students take common courses offered by our vocational school and introductory courses relevant to the field. Starting from the third semester, the focus shifts towards professional courses, where students begin to take both mandatory courses necessary for their profession and elective courses.



### Academic Staff



Lect.
Burcu DEMİR
Head of Foreign Trade
Program



Assist. Prof. Gonca YILMAZ Foreign Trade Program



Lect. Enes SÜMER Foreign Trade Program



Lect.
Huriye Esra KARATÜRK
Dış Ticaret



Lect.
Serdar ORHAN
Foreign Trade Program

# Sectoral Collaborations

Our university places great importance on collaborating with public, private sector, and civil society organizations in its pursuit of excellence in education and research. These collaborations enable us to build a stronger future together by sharing knowledge and resources, and working towards common goals.



Our students progress in their career journeys by completing a 30-day summer internship at the end of their second or fourth semester, necessary for graduation.



Graduates of the Foreign Trade Program can work in various sectors such as import-export companies, foreign trade ministries. financial institutions. international trade logistics and companies, currency departments of banks, customs consultancy firms, and customs operations. They can start their careers in entry-level positions and progress to specialist roles, enhancing their careers over time.





#### **Activities**

Our university and program not only focus on acquiring knowledge and skills but also contribute to students' development towards becoming individuals who can create their own impact and benefit society. Students have opportunities to enhance their skills in various workshops, learn through festivals, raise awareness through social responsibility projects, and participate in memorable events. They also have the chance to showcase themselves in competitions, collaboration, which enhances teamwork skills, and provides career opportunities.

The activities conducted are as follows:

- Workshops
- **Festivals**
- Trips
- Seminars
- **Symposiums**
- **Exhibitions**
- Social Responsibility Projects
- Talks
- Sustainable Events

















### Double Major Opportunities



Research Centers

The purpose of the double major program is to enable students who excel in their major programs, with a minimum GPA of 2.90 out of 4.00 and ranking within the top 20% of their undergraduate program, to pursue a second major and earn an additional diploma free of charge.

Through Erasmus+, the European Union's grant program for education, youth, and sports, our students have access to various opportunities abroad such as education, training, internships, professional development, and youth activities based on widespread learning.

Within our university, a wide range of innovative, technological, and sociological research is conducted across 20 different applied and research centers. Additionally, thematic research groups contribute to science in 10 different fields ranging from food to construction, automotive to healthcare.







The IGU Technology Transfer Office has been established to provide necessary information and guidance for academics, researchers, students, and alumni to initiate their own ventures. It actively listens to all students saying "I Have a Project" and provides every opportunity to bring these projects to life.



### Research Projects

Project Type: TÜBİTAK 2209-A Project

**Project Title:** Disaster Logistics Preparedness

Planning: Esenyurt District Advisor: Lect. Burcu DEMİR

Project Coordinator: Sıla Nur MERİÇ

Project Partners: Yaren Nur ÖZCAN, Gülşen

GÜNDÜZ

**Project Status: Ongoing** 



#### Workshops, Laboratories and Studios

- 6 Computer Laboratory-PC
- Computer Laboratory-MAC











Istanbul Gelisim Vocational School organizes the Vertical Transfer Examination (DGS) Course for our students free of charge every year. In the course, topics for DGS, especially basic mathematics and geometry, are covered.

In our course organized for second year students of our vocational school, our students can register and prepare for DGS free of charge by applying on the announced dates.



Istanbul Gelisim Vocational School, which operates with the aim of increasing the human equipment of our students within the framework of its vision of continuous development, opens vocational English courses for our students. The courses aim to provide an education based on social sciences and natural sciences. In the courses, our students' basic English knowledge is reinforced by working on field-specific English texts.

Our English courses are completely free of charge and contribute to increasing the human capital of our students.





#### Merve Nur BÖLÜK

Foreign Trade Program Gaduate

"We tried to support village schools with 'Hope in Development'. We supported feeding street animals around our school. In this sense, I would like to thank our program chair Burcu DEMİR and all our other professors who spared their support to create a different perspective. Also, we had the opportunity to participate in sectoral activities through student clubs. Thank you to Istanbul Gelişim University and our professors for their support."



Let's Learn Together

Let's Discover Together

Let's Connect to the World!

#### **FOREIGN** TRADE **PROGRAM**

For more information, please contact the head of program:

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#### CONTACT



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